



1 **The human side of geoscientists: comparing**
2 **geoscientists' and non-geoscientists' cognitive**
3 **and affective responses to geology**

4 Anthea Lacchia*1, Geertje Schuitema1,2, Fergus McAuliffe, 1

5 1 University College Dublin, iCrag, Irish Centre for Research in Applied Geosciences,
6 UCD School of Earth Sciences, Dublin, Ireland

7 2 UCD (University College Dublin) School of Business, Carysfort Avenue, Blackrock, Co.
8 Dublin, Ireland

9 *e-mail: anthea.lacchia@icrag-centre.org

10

11 **Abstract**

12 Geoscientists and non-geoscientists often struggle to communicate with each other. In
13 this paper we aim to understand how geoscientists and non-geoscientists perceive
14 geological concepts and processes, that is, how they think (cognitive responses) and feel
15 (affective responses) about them. To this effect, using a mixed-methods approach, we
16 compare mental models – people's representation of a phenomenon - of the subsurface,
17 mining/quarrying, drilling, and flooding between geoscientists (n=24) and non-
18 geoscientists (n=38). We identify four dominant themes which underlie their mental
19 models: (1) degree of knowledge and familiarity, (2) beliefs about human interactions,
20 (3) affective beliefs, and (4) beliefs about perceived impact of the processes. While the
21 mental models of non-geoscientists focus more on the perceived negative
22 environmental and economic impacts of geoscience, those of geoscientists focus more



23 on human interactions. We argue that mental models are the result of beliefs, including
24 both cognitive and affective components, and that both need to be acknowledged for
25 effective dialogue between the two groups to take place.

26

27 **Introduction**

28 Geoscience is an integral part of society, affecting local communities, citizens and
29 scientists. In their work, geoscientists must engage and work with people from other
30 backgrounds and disciplines (Barthel & Seidi, 2017), as their work often directly
31 involves and impacts different publics (e.g. Juang *et al.*, 2019). However, geoscientists
32 often struggle to communicate with non-geoscientists, particularly around controversial
33 topics such as resource extraction. For effective, dialogic communication (e.g. Davies
34 and Horst, 2016; Wildson and Willis, 2004) between geoscientists and non-geoscientists
35 to take place, both groups must understand one another, i.e., the audience they are
36 engaging with (Pidgeon and Fischhoff, 2011).

37 A starting point to understand each other is to investigate the differences in mental
38 models between geoscientists (defined as anyone with at least a university degree in
39 geology or geoscience) and non-geoscientists (those without such a degree). Specifically,
40 we adopt the concept of mental models, which are defined as an individual's internal
41 representation of a phenomenon, a way for people to interpret and navigate the world
42 (Johnson-Laird, 1983, 2010, 2013; Libarkin *et al.*, 2003).

43 Libarkin *et al.* (2003) recognise four categories of cognitive (mental) models:
44 “conceptual models” which are precise, highly-stable representations of the world used
45 by geoscientists; “conceptual frameworks”, organised and stable models of the world
46 used by geoscientists; “naïve mental models”, intuitive models of the world that so-
47 called ‘novices’ fill with fragmented and unconnected knowledge; and “unstable mental



48 models”, unstable, incomplete and inexact mental models which are used by novices and
49 easily modified. “Conceptual mental models” are the result of cognitive change, often
50 due to repeated cognitive engagement with the same problems and phenomena, and
51 thus we envisaged that geoscientists’ mental models should conform to these, and non-
52 geoscientists’ mental models should conform to Libarkin’s “naïve mental models” or
53 “unstable mental models”, as they are typically based on intuition and local knowledge.

54 Mental models have been previously used to understand geoscientists’ and non-
55 geoscientists’ perceptions of climate change (e.g. Bostrom *et al.*, 1994), subsurface
56 hydrology and geohazards (e.g. Gibson *et al.*, 2016), nuclear waste (e.g. Skarlatidou *et al.*,
57 2012) and sea-level change (e.g. Thomas *et al.*, 2015), with findings used to inform risk
58 communication. Mental models have also previously been used to compare
59 geoscientists’ and non-geoscientists’ perceptions (e.g. Gibson *et al.*, 2016). However,
60 these mental models focus merely on cognitive components (e.g. Gibson *et al.*, 2016;
61 Goel, 2007; Johnson-Laird, 2010, 2013; Shipton *et al.*, 2019) or on the cognitive
62 superiority of geoscientists over non-geoscientists (Libarkin *et al.*, 2003; Vosniadou and
63 Brewer, 1992). Here, we argue that mental models should also incorporate subjective
64 and affective representations of a phenomenon, for both geoscientist and non-
65 geoscientists.

66 Affect is a general positive or negative feeling that people may experience about an
67 event, a situation, a technology or a process (Finucane *et al.*, 2000). An affective
68 response is thus the response to such an event, situation, technology or process, based
69 on positive or negative feelings. Misperceptions of geological activities among the public
70 are often attributed to affective and emotional processes (Devine-Wright, 2005;
71 Finucane *et al.*, 2000; Loewenstein *et al.*, 2001). However, far less is known about the
72 affective responses of geoscientists, and how they influence their mental models. The



73 main contribution of this paper is to investigate how both cognitive and affective beliefs
74 underlie the mental models of geoscientist and non-geoscientists.

75 To this end, we used a mixed-method approach and identified the cognitive (and
76 affective underlying beliefs of geoscientists' and non-geoscientists' mental models. We
77 argue that understanding differences and resemblances of both the cognitive and
78 affective components of mental models of geoscientists and non-geoscientists is an
79 important step in improving two-way communication between them about often-
80 contested areas of the geosciences.

81

82 **Materials and methods**

83 The aim of this paper was to investigate the beliefs underlying the mental models of
84 geoscientists vs non-geoscientists around geological concepts and processes and use
85 this to build future communication strategies.

86 To that end, a face-to-face survey was conducted with geoscientists (n=24, recruited
87 across Ireland) and non-geoscientists (n= 38, recruited in a rural community in Ireland)
88 to compare their mental models and underlying beliefs about the subsurface of the
89 Earth, applied-geoscience processes (mining/quarrying and drilling), and geohazards
90 (flooding). To establish their mental models, respondents were asked to sketch the
91 processes, geohazard, and the subsurface to any depth they wished. Follow up questions
92 about respondents' emotions and perceived outcomes of the processes and hazard were
93 also included in a short survey.

94 We used a mixed design of between-subjects (geoscientists vs non-geoscientists) and
95 within-subjects design (sketches of subsurface, drilling, mining/quarrying, flooding).
96 Moreover, a mixed methods approach was used (i.e., a mixture of qualitative and
97 quantitative methods) to investigate these beliefs. Analysis of the qualitative results



98 were done through qualitative thematic analysis and quantitative data were tested on
99 statistical significance using IBM SPSS Statistics 24 software package.

100

101 Procedure

102 Face-to-face surveys were conducted among 38 non-geoscientist and 24 geoscientist
103 participants as detailed below. A summary of the socio-demographics of both is
104 presented in Table 1. Most geoscientists who took part in the study identified as male
105 (58%), aged 21-29, and educated to degree level. The higher number of males is
106 consistent with underrepresentation of females in geoscience (Dutt *et al.*, 2016). Most
107 non-geoscientists identified as female (63%), aged 60 or older and educated to less than
108 degree level.

109

110 **Table 1. Sociodemographic details across all study participants.**

	Geoscientists (n)	Non-geoscientists (n)
Female/ Male	42% females/ 58% males	63% females/37% males
Age		
16-21	0	1
21-29	14	7
30-39	3	7
40-49	1	8



50-59	1	5
60 or older	0	13
Educational level		
less than degree level	0	18
to degree level	14	16
Other (higher than degree level)	4	2
Income		
≤ 20,000 euro	9	4
20,001-40,000	9	10
40,001-60,000	4	10
≥ 60,001	2	5
Household type		



Single-person (no children)	13	8
Two-person (no children)	4	17
Single-parent	0	0
Two-parent	3	9

111

112

113 Non-geoscientists were recruited on several locations in County Clare, western Ireland,
114 between August 2017 and February 2018 (see Table 1 for socio-demographic details).

115 County Clare was chosen because it is a popular destination for geoscientists from
116 academia and industry in the Republic of Ireland (e.g. see Martinsen *et al.*, 2017). It is an
117 excellent setting for non-geologists to learn about geology, as well as one of the top
118 tourist destinations in Ireland. Given the popularity of the area with geologists, we also
119 anticipated that non-geoscientists living in the area may have a relatively high level of
120 familiarity with geology or with groups of geologists.

121 Invitation letters were posted to 50 addresses selected randomly using the online (Eir)
122 phonebook and follow-up telephone calls were made to schedule a time for the survey
123 to take place. This method was supplemented by convenience sampling in local
124 businesses in Co. Clare. Details of those who did not wish to participate were
125 immediately destroyed. Before commencing any interviews, following the university's
126 ethical guidelines, all interviewees provided informed consent.



127 No incentives were offered for participation. The survey was administered in person by
128 the lead author. Each survey took approximately 20-30 min to complete. Relevant
129 spoken quotes by respondents during survey completion were written down by the lead
130 author as support information and were included in the analysis.

131 Geoscientists were defined as people with a degree in geoscience, either working or
132 doing research in the geosciences. They were recruited using convenience sampling
133 techniques and ranged from MSc students (n=1), PhD students (n=11), postdoctoral
134 researchers (n=7), to professional geoscientists working in geoscience industry and
135 academia (n=4) or education centres (n=1).

136 All participants were offered the opportunity to have the results of the research sent to
137 them by sharing their contact details. Contact details were immediately separated from
138 the data to guarantee anonymity.

139

140 **Face-to-face survey**

141 The survey was aimed at assessing underlying beliefs of respondents' mental models of
142 the subsurface, drilling, mining/quarrying, and flooding.

143 First, respondents were asked: 'please sketch the ground under your feet starting from
144 the surface of the earth down to any depth'. They were then asked to make sketches of
145 drilling, mining/quarrying and flooding, a common way of measuring mental models
146 (e.g. Gibson et al., 2016).

147 For drilling, mining/quarrying, and flooding, there were follow up quantitative
148 questions on the environmental and economic impacts, and the emotions associated
149 with the processes and hazard. Flooding did not yield reliable scales for affective



150 responses or significant results perceived impact, hence it was excluded from further
 151 analyses.

152 Perceived environmental and economic impact of the processes on a 5-point Likert
 153 scales ranging from totally disagree (1) to totally agree (5). To measure the perceived
 154 economic impact, after each sketch (of drilling, mining/quarrying and flooding)
 155 respondents were asked whether drilling or mining/quarrying *will improve the local*
 156 *economy*. Perceived environmental impact was measured by asking whether drilling or
 157 mining/quarrying *will have a negative impact on the local natural environment*.

158 Next, respondents were asked to rate how well a given emotion described their feelings
 159 towards drilling, mining/quarrying and flooding, respectively. They indicated, from a
 160 list of 16 different feelings on 5-point bipolar scales, of which 8 were negative emotions
 161 (i.e., irritated, angry, hostile, frightened, frustrated, upset, concerned, deceived) and 8
 162 positive emotions (i.e., optimistic, satisfied, inspired, enthusiastic, relaxed, excited, safe
 163 and interested), which they identified with. The measures were based on scales
 164 previously used by Sjoberg (2007), Roderiquez *et al.*, (2018), Visschers and Siegrist
 165 (2014). The positive and negative affective responses formed both reliable scales (see
 166 Table 2), and the mean scores on negative and positive affective responses were
 167 computed and used in further analysis.

168

169 **Table 2. Reliability, Mean and Standard Deviations of scales of perceived impact and**
 170 **affective responses.**

	Geoscientists			Non-geoscientists		
	Cronbac h's Alpha	M	SD	Cronbac h's Alpha	M	SD



Affective responses						
Negative affect drilling	0.881	1.49	0.61	0.918	2.32	1.02
Positive affect drilling	0.944	3.19	1.12	0.953	2.40	1.09
Negative affect mining/quarrying	0.853	1.42	0.53	0.886	2.28	0.97
Positive affect mining/quarrying	0.958	3.02	1.22	0.835	2.22	0.87
Perceived impact						
Economic impact drilling	N/A	3.40	1.27	N/A	2.62	1.08
Economic impact mining/quarrying	N/A	4.05	1.39	N/A	2.94	1.35
Environmental impact drilling	N/A	2.16	0.92	N/A	3.48	1.39
Environmental impact mining/quarrying	N/A	3.05	0.80	N/A	3.74	1.22

171 Note: Whenever Cronbach's Alpha was not relevant (i.e., for single items) N/A is written in the
 172 table.

173

174 **Analysis strategy**

175 **Analysis of the sketches**



176 The sketches were analysed by means of thematic analysis to identify themes that were
177 common to some or all of the sketches (Boyatzis, 1998; Marshall and Rossman, 1999).

178 Thematic analyses were conducted manually by the first author.

179 Next, the first and second author pre-defined six indicators of knowledge and
180 familiarity, namely: presence of *technical jargon*, *number of labels*, *number of layers*,
181 *depth*, presence of appropriate *sense of scale* and presence of *human interactions* and
182 activities in the sketch. They scored the sketches independently based on this. Pearson's
183 correlation was used to determine the inter-rater reliability, which was deemed
184 acceptable, (Pearson's $r \geq 0.7$, $p \leq 0.001$).

185 To test the differences between geoscientists and non-geoscientists on the six pre-
186 defined indicators Independent Sample T-tests and ANOVA Repeated Measures analyses
187 were conducted using IBM SPSS Statistics 24 software package.

188

189 **Analyses of perceived impact and affective responses**

190 As we had a mixed design of between-subjects (geoscientists vs non-geoscientists) and
191 within-subjects (drilling and mining/quarrying), we conducted two ANOVA Repeated
192 Measures with geoscientists and non-geoscientists as between-subjects variable and
193 perceived impact and affective response as dependent variables, respectively. Posthoc t-
194 tests as part of the ANOVA Repeated Measures were run to compare in detail the
195 differences between geoscientists and non-geoscientists.

196

197 **Results**



198 Thematic analysis was used to analyse all sketches. We identified four common themes:
199 (1) degree of knowledge and familiarity with the topics, (2) beliefs about human
200 interactions, (3) affective beliefs, and (4) beliefs about the impact on the economy or
201 environment.

202

203 **Technical knowledge and familiarity**

204 The mental models of geoscientists contained indicators of detailed, technical
205 knowledge and familiarity with geoscience content stemming from years of training and
206 from professional expertise (e.g., see Cronin *et al.*, 2004). Specifically, we identify five
207 indicators of technical knowledge and familiarity.

208 These are the amount of *technical jargon*, which is defined as the presence of technical
209 and subject-specific vocabulary in the labels of sketches; *sense of scale*, which refers to
210 an indication of the awareness of the size of different elements included in the sketches
211 (usually provided by a point of reference such as a scale bar); *number of layers*, the
212 number of layers of rock or other material in the sketches; *number of labels*, the number
213 of labels included in the sketches; and *depth*, which refers to the depth to which they
214 sketched the subsurface, ranging from the ground surface (coded as 1) to the core (5).

215 ANOVA repeated measures tests revealed that, compared to non-geoscientists, across all
216 four sketches geoscientists used more *technical jargon*, [F(1,42) = 6.776, p = 0.013],
217 more *labels*, [F(1,54) = 8.294, p = 0.006], more *layers*, [F(1,54) = 9.083, p = 0.004],
218 included a greater *sense of scale*, [F(1,54) = 4.229, p = 0.045], and extended their
219 sketches down to a greater *depth* compared to non-geoscientists', [F(1,58) = 25.392, p ≤
220 0.001], thereby indicating a higher level of knowledge and familiarity with geoscientific
221 concepts and processes (Fig. 1a). This is consistent with the assumption that



222 geoscientists have “conceptual mental models”, which are developed based on their
223 expertise and training in geoscience.

224 However, geoscientists’ comments sometimes included knowledge that went beyond
225 technical geoscience-related concepts, and incorporated elements of philosophy of
226 science. For instance, one geoscientist labelled the different layers of the subsurface
227 from a anthropocentric point of view as “*what we know*” (upper crust), “*what we think*
228 *we know*” (lower crust), “*where we can make an educated guess*” (mantle), and “*anything*
229 *goes*” (core). This indicates that geoscientists do not limit themselves to technical
230 knowledge, but also tap into other types of knowledge in constructing their mental
231 models.

232 Furthermore, non-geoscientists’ sketches showed evidence of local knowledge about
233 their own area (Fig. 1b), which constitutes lay expertise (e.g. Cronin *et al.*, 2004). Such
234 lay knowledge co-occurred with indications of low levels of familiarity and technical
235 knowledge relating to geological concepts and processes.

236 For instance, when asked to sketch the ground under their feet, one non-geoscientist
237 included thickness of layers at millimetre scale and labelled the layers using specific
238 terms such as “*ceramictite*” and “*concrete*” - indicating local knowledge - but did not
239 know what was below the layer labelled “*stone, rock, clay 2m*”, as is evinced from the “??
240 ??” label (Fig. 1b), denoting uncertainty or unfamiliarity. This sense of unfamiliarity
241 with the subsurface and geological timescales was also noted by Stewart (2016).

242 Uncertainty was similarly expressed through written notes accompanying the sketches
243 such as “*not sure*”, “*Cannot envisage this enough to draw. Sorry.*” or “*no idea how far down*
244 *that goes*”.

245 Hence, even though the mental models of non-geoscientists contain few indicators of
246 technical knowledge and familiarity, they possess lay knowledge, which is valuable for
247 geoscientists and is for example recognised in citizens science projects that includes the



248 non-geoscientists in research projects (e.g., Nature, 2018; Skarlatidou *et al.*, 2012; Vera,
249 2018).

250 Therefore, while at first glance it appears that geoscientists possess conceptual mental
251 models and non-geoscientists possess naïve mental models, given that geoscientists
252 have more familiarity and technical knowledge related to geoscience, we find that
253 underlying this, the mental models of geoscientists and non-geoscientists are complex
254 and reflect different beliefs in both groups.



259 **Beliefs about human interactions**

260 A second theme that emerged from the sketches was the number of human interactions,
261 defined as the presence of humans or human-operated machines in the sketches,
262 comments or labels, including human-built structures such as a field, road or house. A
263 group of humans close together in the sketch was counted as one human interaction.

264 An ANOVA repeated measures revealed a significant main effect of human interaction
265 across the sketches of drilling, mining/quarrying and flooding, (Wilks' $\lambda = 0.51$); [F(2,
266 53) = 25.02, $p \leq 0.001$], and showed more human interactions in the sketches of
267 geological processes (drilling and mining/quarrying) compared to geohazards
268 (flooding), ($p \leq 0.001$). Interestingly, geoscientists included more human interactions
269 than non-geoscientists in all sketches, [(F(1,54) = 24.610, $p \leq 0.001$]. Thus,
270 mining/quarrying activities were sketched from a very human lens by geoscientists,
271 who highlighted details of people working in a lab or processing plant, or people using
272 instruments such as microscopes (Fig 1c). Geoscientists also included details of labour
273 division, showing people with tools performing different functions, or stick figures with
274 hammers or helmets doing different types of work (Fig. 1c,e).

275 Non-geoscientists included fewer human interactions in their sketches, but contributed
276 to the human interaction theme in their written comments in a different way. For
277 instance, one non-geoscientist wrote: "*People are not interested in geology*". These
278 results contrast with earlier reports of an anthropocentric view of the subsurface on the
279 part of non-geoscientists, with geoscientists focusing on technical geoscience concepts
280 rather than on human elements (e.g., Gibson *et al.*, 2016). A possible explanation is that
281 mining/quarrying and drilling are tied to geoscientists' jobs and therefore including
282 humans in the sketches may be geoscientists' way of highlighting the social process of
283 science and their work, perhaps in opposition to the focus on scientific findings, facts
284 and 'breakthroughs' often seen in media coverage of science (Nelkin, 1995).

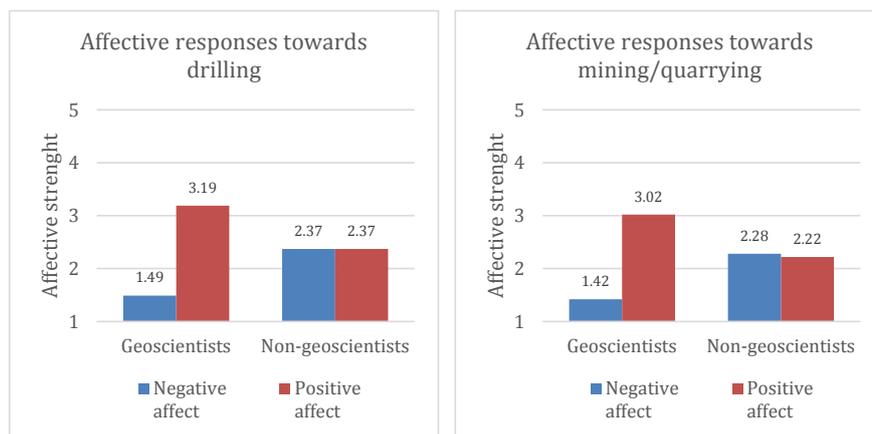


285 **Affective beliefs**

286 Drilling and mining/quarrying are highly controversial geological processes, and
287 therefore we asked geoscientists and non-geoscientists to indicate their affective
288 responses to them (see method), which refers to a general positive to negative feeling
289 about these geological processes (Visschers and Siegrist, 2008). An ANOVA repeated
290 measures analysis revealed a significant interaction effect, (Wilks' $\lambda = 0.76$); [F(3,57)=
291 5.977, $p \leq 0.001$], indicating that geoscientists and non-geoscientists have different
292 affective responses to drilling and mining/quarrying.

293 As illustrated in Fig. 2, the posthoc tests effect revealed that non-geoscientists had more
294 negative affective responses to mining/quarrying, [t(59) = -3.96, $p \leq 0.001$], and drilling,
295 [t(60) = -3.69, $p \leq 0.001$], compared to geoscientists. Instead, geoscientists have more
296 positive affective responses to mining/quarrying [t(59) = 2.94, $p = 0.004$], and drilling, [t
297 (60) = 2.85, $p = 0.005$], compared to non-geoscientists. Geoscientists have far more
298 positive than negative affective responses to both drilling and mining/quarrying,
299 whereas non-geoscientists' strength of positive and negative affective responses did not
300 statistically differ.

301



302 Fig. 2. a,b Affective responses towards drilling and mining/quarrying. Mean values of positive
303 and negative affect responses are compared between geoscientists and non-geoscientists for
304 different processes, namely (a) drilling and (b) mining/quarrying; measurements are on a scale
305 from 1 (weak affective strength) to 5 (strong affective strength).

306

307 Recent research (Perlavičiute *et al.*, 2017) indicates that negative responses from
308 members of the general public are often overrepresented in the media. This, combined
309 with our result that geoscientists have fewer negative affective and more positive
310 affective responses to geological processes like drilling and mining/quarrying than non-
311 geoscientists, explains why geoscientists may misperceive affective responses of non-
312 geoscientists.

313

314 Beliefs about environmental and economic impact

315 An environmental or economic impact theme emerged from thematic analysis of the
316 sketches. Non-geoscientists' sketches often highlighted environmental effects of drilling
317 and mining/quarrying processes (e.g., noise from drilling, environmental degradation or
318 pollution) through labels (Fig 1h), indicating that negative environmental impacts were
319 at the forefront of their mind. For instance, this was illustrated by labels such as "Grassy

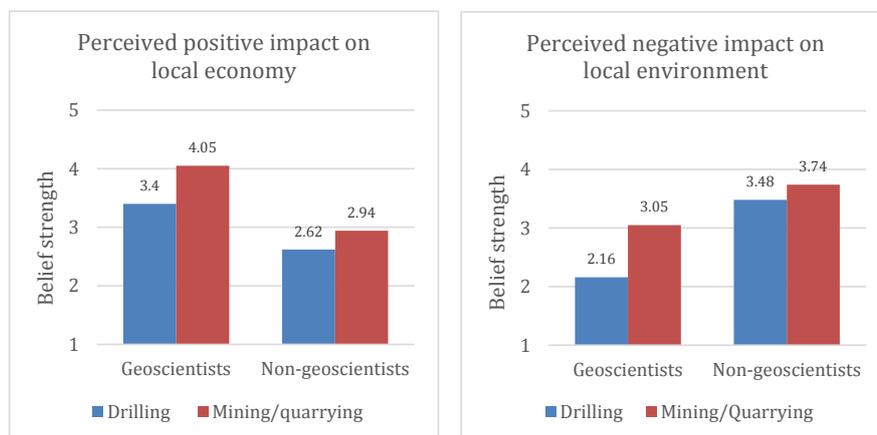


320 *bank 3-4m high to screen activity from the outside world as process is unsightly*". The
321 theme was also present in written comments by non-geoscientists, such as: *"I live on the*
322 *River Shannon where we have a large colony of dolphins. Several years ago a company*
323 *wanted to open a quarry that requires blasting up to 3-6 times a week. Locals objected to*
324 *this blasting as we believed that the blasting would affect the dolphins by way of seismic*
325 *waves travelling through the ground and out to the Shannon. WE WON!"* In general, it was
326 clear that non-geoscientists tended to relate their negative emotions with the negative
327 impact of geoscience on the environment, such as in the label *"ruin the scenery, upset*
328 *animals, birds"* (Fig. 1h).

329

330 Through their labels, non-geoscientists also reported concern about the negative effects
331 of geoscience on the economy (e.g., loss of tourism), as for example evinced by the label
332 *"Road networks e.g. quarries, need to be in the Shannon [area] – this is a tourist area, not*
333 *here"*. One label by a non-geoscientist is taken to imply a lack of trust in how geoscience
334 operates: *"I think it is unfortunate that most geological studies are funded by large*
335 *industry"*.

336



337



338 Fig. 3. Perceived economic and environmental impact. (a) Mean scores in answer to beliefs on the
339 extent to which they agreed that drilling and mining/quarrying would improve the local
340 economy; (b) Mean scores in answer to beliefs on the extent to which they agreed that drilling
341 and mining/quarrying would have a negative impact on the local natural environment;
342 measurements are on a scale from 1 (totally disagree) to 5 (totally agree).

343

344 These conclusions were confirmed in additional survey questions about the effects of
345 drilling and mining/quarrying on the local economy and environment (see method). An
346 ANOVA repeated measures analysis showed a significant interaction effect: geoscientists
347 and non-geoscientists differed in their beliefs about impact across the geological
348 processes of drilling and mining/quarrying, (Wilks' $\lambda = 0.773$); [F(3, 57) = 5.578, p =
349 0.002]. Specifically, non-geoscientists perceived greater negative impacts on the local
350 environment for drilling, [t(49) = -3.59, p = 0.02], and mining/quarrying, [t(51) = -2.15,
351 p = 0.036], compared to geoscientists. In contrast, geoscientists perceived greater
352 positive impacts on the local economy from drilling, [t(55) = 2.43, p = 0.019], and
353 mining/quarrying, [t(56) = 2.92, p = 0.005], compared to non-geoscientists (Fig. 3).

354 Although geoscientists indicated an awareness of the negative effects of geoscience on
355 the environment in written comments on the survey, they generally downplayed the
356 negative effects and were sometimes defensive in tone. For example, one geoscientist
357 while answering that mining/quarrying would, in his opinion, lead to an increase in
358 numbers of visitors and tourists to the area, wrote: "*Giving you an example, in North*
359 *Yorkshire [UK], there is a salt mine near Staithes where tourists are attracted by its*
360 *geology and natural beauty. The mine is not necessarily degrading the importance of the*
361 *land as a long as [there is] a good system keeping it in place."* Another label written by a
362 geoscientist illustrates a defensive tone: "*It is possible to run a mine surrounded by*
363 *natural beauty without damaging it!*" (Fig. 1g).



364 In conclusion, beliefs about the environmental or economic impact underlie the mental
365 models of both geoscientists and non-geoscientists, which suggests that they both are
366 concerned about how geoscience processes impact the environment and economy.
367 However, while geoscientists tend to highlight the positive impacts, often in a defensive
368 tone, non-geoscientists tend to dwell on the negative ones.

369

370 Discussion

371 We have highlighted the differences in mental models between geoscientists and non-
372 geoscientists and their underlying beliefs when considering geoscience processes,
373 hazards and concepts. We found support for our assumption that, for both geoscientists
374 and non-geoscientists, mental models include cognitive (based on rational thoughts)
375 and affective (based on feelings and emotions) components, and are therefore not
376 consistent with the existence of rigidly defined categories of mental models which focus
377 merely on cognitive components (e.g. Gibson *et al.*, 2016; Goel, 2007; Johnson-Laird,
378 2010, 2013) or on the cognitive superiority of geoscientists over non-geoscientists
379 (Libarkin *et al.*, 2003; Vosniadou and Brewer, 1992). Hence, we argue that mental
380 models should be redefined as *the cognitive and affective representation of a*
381 *phenomenon*.

382 The presence of strong positive affective responses and human interaction in the mental
383 models of geoscientists contrasts with the myth of the scientist (Barthes, 1974) as an
384 impartial, detached observer of reality, and dissents with the rhetoric of fact-based
385 knowledge (Mitroff, 1974). In other words, geoscientists are first and foremost human.
386 The results contribute to the erosion of the ideal of the objective scientist, focused solely
387 on facts, helping to deconstruct the myth of science that sees scientists as impartial and
388 detached.



389 Understanding differences and resemblances of both the cognitive and affective
390 components of mental models of geoscientists and non-geoscientists is an important
391 step in improving the communication between them, for instance when discussing
392 often-contested areas of the geosciences such as resource extraction (see Stewart and
393 Lewis, 2017). As a practical step, in communicating with each other, geoscientists and
394 non-geoscientists will need to acknowledge their differences and focus on
395 commonalities in order to find common ground. For instance, geoscientists may be able
396 to reach wider audiences by acknowledging the affective components of their mental
397 models and their concern for perceived negative impacts of geoscience on the economy
398 and environment, and including feelings and affect in their chosen form of
399 communication (e.g., personal motivations for their research). Such forms may include
400 storytelling and narrative, which typically include both affective and cognitive
401 components, and ought to be the most successful mode of communication of geoscience
402 between the two groups, a finding consistent with previous recommendations for
403 science communication (Dahlstrom, 2015). Geoscientists may also wish to acknowledge
404 and tap into local knowledge held by non-geoscientists, for example simply by asking
405 non-geoscientists questions about their local area. At the same time, by recognising that
406 geoscientists' mental models are based on emotions too, non-geoscientists may be
407 better able to engage with them. Overall, showcasing geoscience as a human activity
408 ought to help improve dialogue between the two groups.

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414 **Concluding remarks: the human side of**

415 **geoscientists**

416 Our finding that geoscientists are, first and foremost, human, is a key realisation for
417 geoscience communication practitioners. Putting the human element at the centre of
418 communication strategies will help achieve meaningful dialogue between geoscientists
419 and non-geoscientists.

420 Geoscientists, specifically those who conduct research on resources, energy, earth and
421 environmental science, are increasingly required to wear multiple hats in engaging with
422 non-geoscientists in order to tackle societal challenges around energy and resources.

423 Therefore, an increased mutual understanding of the thoughts and feelings of
424 geoscientists and non-geoscientists will help facilitate dialogue between the two groups.

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441

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535 *upstream*. Project Report, London: Demos, 2004.

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537 **Supporting information**

538 1 Images of sketches

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540 **Data availability**

541 All data underlying the results is available in the manuscript and supporting
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544

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553

554 **Author contributions.**

555 All authors conceived and planned the study; A.L. conducted the data collection; A.L. and

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